

BID INFORMATION MEMORANDUM

Fixed Price Competitive Bid Solicitation

Santiago Distributing Company, Inc.

8175 Steubenville Pike, Imperial, PA 15126

PADEP Facility ID #02-15432

PAUSTIF Claim #2011-0036(F)

The PAUSTIF understands and appreciates the effort necessary to prepare a well-conceived response to a bid solicitation. As a courtesy, the following summary information is being provided to the bidders.

Number of firms attending pre-bid meeting:	6
Number of bids received:	4
List of firms submitting bids:	Compliance Environmental Services CORE Environmental Services, Inc. Groundwater & Environmental Services, Inc. Letterle & Associates, LLC

This was a Bid to Result and so technical approach was the most heavily weighted evaluation criteria. The range in cost between the four evaluated bids was 296,250.00 to 454,542.40. Based on the numerical scoring, one of the four bids was determined to meet the “Reasonable and Necessary” criteria established by the Regulations and was deemed acceptable by the evaluation committee for PAUSTIF funding. The claimant reviewed and selected the acceptable bid.

The selected bidder was Letterle & Associates, LLC: Bid Price – \$389,979.82.

The attached sheet lists some general comments regarding the evaluation of the bids that were received for this solicitation. These comments are intended to provide information regarding the bids that were received for this solicitation and to assist you in preparing bids for future solicitations.

GENERAL COMMENTS REGARDING EVALUATED BIDS

- When task descriptions presented in a bid response simply reference or copy the Request for Bid (RFB) task descriptions verbatim, it is not clear whether the bidder's technical personnel actually reviewed the RFB and historical site documents, understood the technical requirements, and developed task content that the bidder regarded as necessary and appropriate to accomplish the project objectives. Furthermore, the RFB clearly stated that each bidder is expected to describe its approach to completing the RFB scope of work in full and in detail.
- As stated under mandatory Milestone C of the RFB (Supplemental Site Characterization Activities and Reporting), bid responses were required to describe in detail the proposed scope of work for additional site characterization activities along with corresponding technical justification to support the need for each additional activity (e.g., additional environmental media sampling and analyses and / or remedial pilot testing). However, some bid responses failed to address these requirements or were too vague for technical assessment.
- Some bids proposing remedial pilot testing or feasibility studies under Milestone C did not specify "pilot test off-ramp" critical criteria as required under this milestone.
- The estimated remedial timeframe specified in some bid responses appeared to be insufficient based on site conditions and the proposed site remedy.
- For Bid to Result RFB solicitations, bid responses are expected to propose a site remedial strategy that the consultant believes to be the most efficient and economical approach for achieving site closure based on its technical interpretation of available site data and regulatory expectations. Proposing a "backup" remedial strategy in a bid response in the event the proposed primary remedial approach is unsuccessful is not acceptable. Further clarification can be found under the Pilot Study "Off-Ramp" / Changed Condition section of Milestone C in the RFB.